

Regional Government Services
FY22 Profit and Loss Budget

	FY20 Actual	FY21 Budget	FY21 Projected	FY21 Variance	FY22 Budget
Ordinary Income/Expense					
Income					
440301 · Client Billings	10,419,236	9,033,419	12,633,000	3,600,000	15,279,000
440400 · Admin Services					
440402 · MSS	80,000		28,000	28,000	0
440403 · Municipal Dental Pool	50,663	50,000	57,000	7,000	60,000
440404 · STARS	5,100	5,000	17,000	12,000	20,000
Total 440400 · Admin Services	135,763	55,000	102,000	47,000	80,000
480000 · Miscellaneous Income					
480100 · Client Expense Reimbursement	2,633,459	2,822,000	3,938,000	1,116,000	4,707,000
480200 · Purchasing Card Rebate	3,883	4,000	2,000	-2,000	2,000
480300 · Other	2,803	3,000	0	-3,000	0
Total 480000 · Miscellaneous Income	2,640,145	2,829,000	3,940,000	1,111,000	4,709,000
Total Income	13,195,144	11,917,419	16,675,000	4,758,000	20,068,000
Gross Profit	13,195,144	11,917,419	16,675,000	4,758,000	20,068,000
Expense					
511010 · Salaries - Regular	8,112,256	6,391,000	9,377,000	2,986,000	11,180,000
511072 · Salaries - Nonbillable	135,348	98,000	193,000	95,000	253,000
512002 · Medicare Employer Expense	117,672	93,000	136,000	43,000	161,000
512004 · Employee Assistance Program	5,127	6,000	5,000	-1,000	6,000
512005 · Health Insurance Expense	718,249	906,337	1,099,000	193,000	1,371,000
512006 · Dental Insurance Expense	56,681	50,000	90,000	40,000	113,000
512007 · Vision Insurance Expense	8,839	8,000	14,000	6,000	17,000
512008 · Life Insurance Expense	6,850	7,000	11,000	4,000	13,000
512009 · Long Term Disability Expense	9,598	9,000	13,000	4,000	16,000
512011 · Stars 401A Expense	800,401	639,000	944,000	305,000	1,119,000
512014 · Short Term Disability Expense	8,794	8,000	12,000	4,000	15,000
512015 · Unemployment Expense	53,302	60,000	52,000	-8,000	60,000
512018 · FSA Health & Day Care Expense	1,662	2,000	3,000	1,000	4,000
512019 · Employee Expense Allowances	82,541	84,000	124,000	40,000	141,000
512020 · HRA Retirement Benefit Expense	55,500	147,500	141,000	-7,000	175,000
520107 · APS (ADP) Payroll Fees	12,399	13,000	14,000	1,000	14,000
520108 · Communications - Agency Expense	6,164	7,000	5,000	-2,000	5,000
520201 · Office Supplies	111	1,000	0	-1,000	1,000
520202 · Bank Fees & Services	4,670	6,000	3,000	-3,000	3,000
520204 · Printing & Postage	50,156	38,000	4,000	-34,000	38,000
520301 · Audit Services	26,790	18,000	18,000	0	18,000
520302 · Legal Services	65,618	53,000	26,000	-27,000	26,000
520314 · Administrative Services	45,500		11,000	11,000	11,000
520320 · Professional Services	2,237,159	2,562,000	55,000	-2,507,000	55,000
520501 · Professional Dues & Membership	46,127	45,000	58,000	13,000	58,000
520502 · Training & Development	19,235	35,000	38,000	3,000	35,000
520503 · Conferences & Outreach	41,865	40,000	13,000	-27,000	40,000
520504 · Publications	16,254	19,000	27,000	8,000	27,000
520505 · Program Hosting Expenses	8,967	6,000	1,000	-5,000	6,000
520508 · Licenses & Fees	1,555	2,000	0	-2,000	2,000
520509 · Meeting Expenses		5,000	0	-5,000	5,000
520700 · Workers Comp Insurance Expense	82,478	50,000	63,000	13,000	80,000
520701 · General Liability Insurance Exp	70,035	60,000	50,000	-10,000	50,000
520801 · Mileage Reimbursement	58,333	75,000	3,000	-72,000	75,000
520803 · Travel Reimbursement	163,495	82,000	1,000	-81,000	82,000

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520805 · Supplies & Meals Reimbursement	16,933	22,000	1,000	-21,000	22,000
520904 · Technology Systems, Licensing and Support	45,637	44,000	56,000	12,000	144,000
521001 · Pass through client expenses			3,579,000	3,579,000	4,199,000
522798 · Miscellaneous Expense			2,000	2,000	2,000
560100 · Service Group Admin costs			0	0	
570100 · Equipment Purchase	270	3,500	5,000	2,000	5,000
Total Expense	13,192,571	11,695,337	16,247,000	4,552,000	19,647,000
Net Ordinary Income	2,573	222,082	428,000	206,000	421,000
Other Income/Expense					
Other Income					
520100 · Investment Income	26,277	14,000	8,000	-6,000	8,000
520200 · Insurance Claim Reimbursements		50,000	0	-50,000	0
Total Other Income	26,277	64,000	8,000	-56,000	8,000
Other Expense					
529991 · RGS Claims Reserve Contribution	84,704	240,000	340,000	100,000	320,000
529997 · Unallocated Admin. Svcs - RGS					
529999 · Allocated Unbillable Expenses					
Total Other Expense	84,704	240,000	340,000	100,000	320,000
Net Other Income	-58,427	-176,000	-332,000	-156,000	-312,000
Net Income	-55,854	46,082	96,000	50,000	109,000