

Regional Government Services
Profit & Loss Budget vs. Actual
 July 2021 through March 2022

	FY21 Actual	FY22 Budget	FY22 Projected	FY22 Variance	FY23 Budget
Ordinary Income/Expense					
Income					
440301 · Client Billings	13,137,918	15,279,000	16,201,000	922,000	18,216,000
440400 · Admin Services					
440402 · MSS	17,425		5,000	5,000	5,000
440403 · Municipal Dental Pool	58,025	60,000	59,000	-1,000	62,000
440404 · STARS	17,421	20,000	21,000	1,000	21,000
Total 440400 · Admin Services	92,871	80,000	85,000	5,000	88,000
480000 · Miscellaneous Income					
480100 · Client Expense Reimbursement	4,249,520	4,707,000	5,239,000	532,000	4,889,000
480200 · Purchasing Card Rebate	2,736	2,000	3,000	1,000	3,000
480600 · Insurance Recovery					
480900 · Other	98				
Total 480000 · Miscellaneous Income	4,252,354	4,709,000	5,242,000	533,000	4,892,000
Total Income	17,483,143	20,068,000	21,528,000	1,460,000	23,196,000
Gross Profit	17,483,143	20,068,000	21,528,000	1,460,000	23,196,000
Expense					
511010 · Salaries - Regular	9,703,507	11,180,000	11,778,000	598,000	13,122,000
511072 · Salaries - Nonbillable	172,552	253,000	137,000	-116,000	154,000
512002 · Medicare Employer Expense	140,777	161,000	167,000	6,000	188,000
512004 · Employee Assistance Program	5,555	6,000	6,000	0	7,000
512005 · Health Insurance Expense	1,149,925	1,371,000	1,513,000	142,000	1,701,000
512006 · Dental Insurance Expense	96,047	113,000	135,000	22,000	152,000
512007 · Vision Insurance Expense	15,170	17,000	20,000	3,000	22,000
512008 · Life Insurance Expense	9,082	13,000	11,000	-2,000	12,000
512009 · Long Term Disability Expense	13,500	16,000	17,000	1,000	19,000
512011 · Stars 401A Expense	978,406	1,119,000	1,166,000	47,000	1,322,000
512014 · Short Term Disability Expense	12,424	15,000	15,000	0	17,000
512015 · Unemployment Expense	44,019	60,000	49,000	-11,000	55,000
512018 · FSA Health & Day Care Expense	2,095	4,000	3,000	-1,000	3,000
512019 · Employee Expense Allowances	124,814	141,000	136,000	-5,000	153,000
512020 · HRA Retirement Benefit Expense	138,359	175,000	184,000	9,000	207,000
520107 · APS (ADP) Payroll Fees	14,014	14,000	19,000	5,000	25,000
520108 · Communications - Agency Expense	4,553	5,000	5,000	0	5,000
520201 · Office Supplies	199	1,000	1,000	0	1,000
520202 · Bank Fees & Services	2,879	3,000	4,000	1,000	4,000
520204 · Printing & Postage	7,539	38,000	3,000	-35,000	3,000
520301 · Audit Services	18,000	18,000	18,000	0	18,000
520302 · Legal Services	29,029	26,000	39,000	13,000	39,000
520303 · Legal - litigation	284,201	295,000	225,000	-70,000	250,000
520314 · Administrative Services	10,354	11,000	11,000	0	11,000
520320 · Professional Services	52,152	55,000	36,000	-19,000	80,000

	FY21 Actual	FY22 Budget	FY22 Projected	FY22 Variance	FY23 Budget
520501 · Professional Dues & Membership	58,255	58,000	69,000	11,000	69,000
520502 · Training & Development	28,659	35,000	13,000	-22,000	35,000
520503 · Conferences & Outreach	9,488	40,000	2,000	-38,000	40,000
520504 · Publications	25,008	27,000	39,000	12,000	39,000
520505 · Program Hosting Expenses	2,672	6,000	5,000	-1,000	6,000
520508 · Licenses & Fees	533	2,000		-2,000	2,000
520509 · Meeting Expenses		5,000		-5,000	25,000
520700 · Workers Comp Insurance Expense	62,591	80,000	22,000	-58,000	40,000
520701 · General Liability Insurance Exp	52,478	50,000	54,000	4,000	60,000
520702 · Claims Expense	-283,356	25,000	9,000	-16,000	388,000
520801 · Mileage Reimbursement	3,332	75,000	34,000	-41,000	75,000
520803 · Travel Reimbursement	1,689	82,000	70,000	-12,000	82,000
520805 · Supplies & Meals Reimbursement	816	22,000	17,000	-5,000	22,000
520904 · Technology, Licensing & Support	46,345	144,000	76,000	-68,000	200,000
521001 · Pass through client expenses	3,892,071	4,199,000	4,710,000	511,000	4,400,000
522798 · Miscellaneous Expense	1,735	2,000		-2,000	2,000
570100 · Equipment Purchase	4,405	5,000	7,000	2,000	7,000
Total Expense	16,935,873	19,967,000	20,825,000	858,000	23,062,000
Net Ordinary Income	547,270	101,000	703,000	602,000	134,000
Other Income/Expense					
Other Income					
520100 · Investment Income	4,654	8,000	4,000	5,000	4,000
520200 · Insurance Claim Reimbursements					
Total Other Income	4,654	8,000	4,000	5,000	4,000
Other Expense					
529991 · RGS Claims Reserve Contribution	-25,697				
529997 · Unallocated Admin. Svcs - RGS	-2,381,510		-2,449,000	-3,265,000	
529999 · Allocated Unbillable Expenses	2,381,510		2,449,000	3,265,000	
Total Other Expense	-25,697				
Net Other Income	30,351	8,000	4,000	5,000	4,000
Net Income	577,621	109,000	707,000	607,000	138,000